



## QUARTERLY NEWSLETTER

### March - April 2021

We Fly Africa thanks you for your loyalty and hope you will enjoy the first Newsletter of the year! We hope 2021 is the new year that will revive tourism around the world!

## Severals reasons to favor private flights during Covid

Flying private has numerous advantages when it comes to ensuring a healthy travel experience including skipping the airport terminal and not worrying about social distancing onboard the aircraft.

- Private flyers use private terminals.
- Private planes can access smaller and more remote airports, reducing travel times.
- Security screenings aren't required on most flights.
- Boarding passes are not required. Pilots need only to check the ID of passengers
- Baggage is handled by a small handful of people
- The overall journey is shorter, less exposure to potential pathogens and germs.



## Legacy Hotels & Resorts



[www.legacyhotels.co.za](http://www.legacyhotels.co.za)

Legacy prides itself on offering guests a collection of Africa’s most exclusive and unforgettable four and five-star hotels, resorts and bush lodges. A Legacy property is not about its bricks and mortar, the spacious rooms or fine restaurants. Visiting our world is about discovering something new, something amazing, a place where you will experience special moments to cherish for a lifetime.

Our hotels, resorts and bush lodges have all been carefully designed and built to complement the special features of each destination. While each Legacy property is entirely unique, they all share a charm, elegance and commitment to service excellence to which the discerning traveller has become accustomed.

## Where to go around Joburg

If you stay in Johannesburg enjoy the opportunity to fly above the Gauteng region with our Daily Packages. Visit our [website](#) for more details!

<div><b>AERIAL SAFARI PILANESBERG</b></div> <div>From R16,000 1h flight Pilanesberg National Park (2 adults &amp; 2 children)</div> <div></div>	<div><b>ABOVE THE VAAL DAM</b></div> <div>From R10,000 45 min Vaal Dam, Parys, Pont de Val (2 adults &amp; 2 children)</div> <div></div>	<div><b>JOBURG CITY TOUR</b></div> <div>From R6,000 45 min Sandton, Soweto, Hartbeespoort (2 adults)</div> <div></div>	<div><b>ZEBULA FAMILY</b></div> <div>From R16,000 50 min to Zebula Golf Estate &amp; Spa (2 adults &amp; 2 children)</div> <div></div>
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## A moment with Sebastien

Sebastien de Place is the Founder and Director of We Fly Africa. He took some time to respond the most frequently question asked: why would you need an Air Charter broker ?



***“Can you tell us, in 3 words, the advantages of working with a broker company?”***

Definitively the price, safety, and convenience!

***Can we go more into detail? Could you take us through the differences between booking a plane directly with an operator and booking through a broker?***

I would say that not everyone knows operators in every country where they need an aircraft. In addition, there are 5 points that for me are the main advantages of working with a broker, especially for individuals or companies that are not familiar with the charter flights sector and aircraft renting.

### Find the best plane

The choice of your aircraft is very important. It has to match your needs and expectations to save you money, flying time and avoid any disappointment on the size of your seat... fortunately for our budgets, not all charter planes are luxury private jets!

Few criteria have to be considered: safety, number of passengers, weight and size of the luggage, distance to fly, duration of the flights and comfort of the plane.

Should you contact directly an operator, they will first offer you the options they have available (the aircraft they are operating themselves) and may propose a plane that doesn't exactly fit your need i.e. a 6 seater plane although you are 4 passengers with small luggage, which will cost you more than a 4 seater plane.

A broker is not limited to the planes he may be directly operating, but to all the planes available on the market! He works with different operators and will find for you the plane that suits your requirements perfectly. Would you like the most cost-effective solution, the quickest option, or the most luxurious one? These may be 3 different types of planes. Most of the time, the broker will come back to you with different options so that you are able to make the best choice that suits your exact requirements.

Think also about the time you will be saving by not having to look for yourself on the internet for all the operators and their planes.

### Check the safety

A broker should not only choose the best fit for his clients but as well the safest options.

At We Fly Africa, we only work with trusted operators, we do check regularly all their safety procedures, the certification of their planes, maintenance certificates, insurance contracts, pilots licenses and flying hours, etc.

### Negotiate the best price

A broker is usually of the best operator's clients... as they are significantly booking more flights than a single passenger or company. Most of the time, the Broker's commission is paid by the operator and the final cost for the client is the same as if they had contacted the operator directly.

### Personal passengers experience

By working with a broker, you are not only booking an aircraft but a service!

This service includes the passenger's relationship: communication with each of them, answering their questions, issuing their individual tickets, offering a shuttle solution to/from the airfield, and many more.

When working directly with an operator, you are "renting" a plane and a crew but the passenger's relationship is usually yours. A broker can also assist you with admin issues that are usually the passenger's responsibility like traveling visas, permissions to enter or leave a country, or communication with other third parties involved (travel agencies, company, taxi, hotel). Ultimately, a broker will advise you on the best routes, fuels stop options and the airfields to take off and land to reduce your traveling time and budget.

### Sell empty seats

Finally, some brokers (like We Fly Africa) will sell on your request the "empty seats" in your plane, especially on the empty legs. Empty legs are the return legs of the plane with no passengers inside: If you book a single trip, the plane has to come back to its original location. If you book a return trip with more than 2 days between the 2 flights, the plane won't stay and has to do 2 trips, which will include 2 "empty legs". When you book a plane through an operator, your cost will be the same whatever the plane is full or empty on each of the legs. These may be very costly for the passengers."



## JETS FOR JABS



Another emerging trend, at least for the uber-rich, entails travelling to places where they can buy the vaccine. A private club in the UK has been offering holidays to Dubai and India specifically for the shot — with a two-week holiday between the two required doses.

South African billionaire Johann Rupert, 70, caused a stir recently by travelling to Switzerland for the vaccine before the official launch of that country's inoculation drive.

Florida, one of the first US states to offer a vaccine, had to tighten its rules after people started indulging in a spot of “vaccine tourism” to get it.

[Click here to read the full article.](#)

## Discover South Africa: a few South African spots that will make you feel like you are on an overseas holiday...

### The Blyde River Canyon vs the Grand Canyon

At almost 446km long and 29km at its widest point, the Grand Canyon is the world's largest. A respectable local match-up, though, is the Blyde River Canyon in Mpumalanga, the third-largest canyon in the world with 750m deep and 26km long and with views that stretch as far as Mozambique on a clear day.



### The Karoo vs the Australian Outback

The term Outback refers to the semi-arid and remote inland regions of Australia. But there's no need to go Down Under when you can go Net Daar ... to the Karoo. It's similarly defined as an arid and semi-arid region, covering roughly a third of SA's total surface area.



### Cape Town vs San Francisco

Our most beloved tourist city, Cape Town, is perhaps best paired with the US's City by the Bay. Both are beautiful and fairly compact harbour cities, and extremely popular with tourists. In Cape Town you can ride a cable car of a different sort up to the top of the Mother City's most famous landmark, Table Mountain.



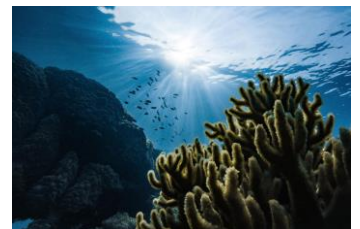
### Durban beachfront vs Venice Beach

The bohemian Venice Beach neighbourhood in Los Angeles is famed for its 3km beach-side promenade. Durban's Golden Mile is a similar playground for surfers, cyclists, runners and walkers, as well as revellers looking for good vibes, golden beaches, warm weather and funky street art. It has a skate park and opportunities to shop, eat and stroll on the promenade.



### iSimangaliso vs Cabo Pulmo, Mexico

In KwaZulu-Natal, the iSimangaliso Wetland Park is on Unesco's list, an equally fantastic spot for snorkelling and scuba diving. Covering 220km of coastline, it's SA's second-largest protected area and the country's largest marine protected area.



[Click here to read the full article.](#)

## JETS AND CHARTER FLIGHTS ALL OVER AFRICA



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